

Message Text

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63

ACTION EB-11

INFO OCT-01 AF-05 ADP-00 AID-20 CIAE-00 FRB-02 INR-10

NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 CIEP-02 LAB-06

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FM AMEMBASSY NOUAKCHOTT

TO USDOC

INFO SECSTATE WASHDC 1206

AMCONSUL CASABLANCA

UNCLAS NOUAKCHOTT 420

CASABLANCA FOR CAA

E. O. 11652: N/ A

TAGS: ETRN, BPRO, NR

SUBJECT: TRADE MISSION -- AIRPORT DEVELOPMENT

REF: STATE 95986, NOUAKCHOTT A-27

SUMMARY: WE ASSESS SALES PROSPECTY AS ONLY FAIR FOR
NAVIGATION, TRAFFIC CONTROL, LIGHTING, COMMUNICATIONS
AND OTHER ELECTRICAL EQUIPMENT FOR NOUAKCHOTT
AIRPORT.

1. GIRM CURRENTLY SEEKING FINANCING FOR CONSTRUCTION
NEW FULL CLASS " A" INTERNATIONAL AIRPORT NOUAKCHOTT.
AFRICAN DEVELOPMENT BANK (ADB) HAS OFFERED DOLLARS
FOUR MILLION LOAN UPGRADE EXISTING NOUAKCHOTT AIRPORT
TO CLASS " A" STATUS, INCLUDING EXTENSION RUNWAY
ACCOMMODATE FOUR- ENGINE JETS AND IMPROVED TRAFFIC
CONTROL EQUIPMENT. ADB IS NOT RPT NOT INTERESTED
FINANCING NEW AIRPORT CONSTRUCTION ESTIMATED COST
DOLLARS SIXTEEN MILLION.

2. GIRM- OWNED AIR MAURITANIA NOW NEGOTIATING WITH
UNCLASSIFIED

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SEVERAL FOREIGN CARRIERS (WORLD AIRWAYS, UTA, AIR LINGUS)
FOR WET LEASE- MANAGEMENT PACKAGE COVER INTERNATIONAL
AND DOMESTIC ROUTES. SHOULD THESE NEGOTIATIONS RESULT
IN CONTRACT, SALES PROSPECTS FOR OTHER TYPES EQUIPMENT

(BAGGAGE AND CARGO HANDLING, MAINTENANCE, AIRCRAFT
TOWING, ETC.) WOULD IMPROVE.

3. IN LIGHT ONLY FAIR PROSPECTS NEW EQUIPMENT SALES,
CANNOT AT PRESENT RECOMMEND MAURITANIA VISIT FOR FULL
12- MAN TRADE MISSION. WOULD SUGGEST, HOWEVER, COMMERCE
CONSIDER SENDING TWO OR THREE MAN CONTINGENT FROM MISSION
FOR TWO- DAY VISIT EXPLORE EXPORT POSSIBILITIES FOR
GROUND CONTROL AND NAVIGATION EQUIPMENT WITH GIRM
MINTRANSPORT, AIR MAURITANIE AND ASECNA. MURPHY

UNCLASSIFIED

NMAFVVZCZ

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